



Europe's fastest supplier of energy systems.

Key Account Manager Germany.

On Battery is a young and fast-growing company operating in the European market. We are looking for an enthusiastic key account manager for our sales team in Germany to help shape our growth story. Together with our driven team, we build strong relationships with customers as strategic partners in the solar industry. We provide fanatical support, share valuable knowledge and recognise sales opportunities in a dynamic European market. There is a vibrant atmosphere at On Battery, where we enjoy challenges and contribute to a sustainable society. As an account manager, you get freedom, development opportunities and work both on location and from home. Join our team and make an impact in a young and fast-growing company that wants to change the world through solar energy in the European market.

Responsibilities:

- Acquisition of new customers and cooperation partners in Photovoltaics sector
- Developing the market in your region
- Competition analysis and monitoring
- Developing and implementing new strategies in cooperation with the team
- Participate in conferences, exhibitions and other events
- Providing sales forecast, reports and market research
- Close collaboration with General Manager and the whole team

Requirements and skills:

- Experience in sales, preferred in Photovoltaics or Wholesalers businesses.
- A strong network of business contacts (installers, energy suppliers, PV power plants, wholesalers etc)
- Fluency in German and English languages,
- Technical experience and knowledge of PV products- preferred,
- Willingness to travel,
- High level of energy and a positive attitude,
- Excellent communication and problem-solving skills,
- Independence in action and "team-player" attitude,

We offer:

- Possibility of professional development in international, fast-growing company,
- Attractive bonus system,
- Energetic team
- Positive impact on the environment by supporting the development of the renewable energy industry in Europe,
- Friendly working atmosphere,
- Integration trips and events and other benefits